



Return on Investment for Productivity Monitoring



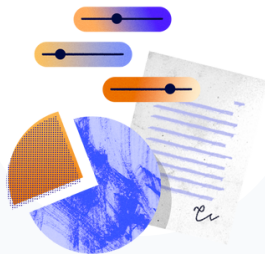
ROI: Productivity Monitoring

Teramind's Productivity Monitoring platform helps you build a better workforce through:



Proactive Behavioral Alerts

Ensure compliance and security with instant alerts about high-risk actions.



In-Depth Employee Analytics

Understand the behaviors - good and bad - that impact performance.



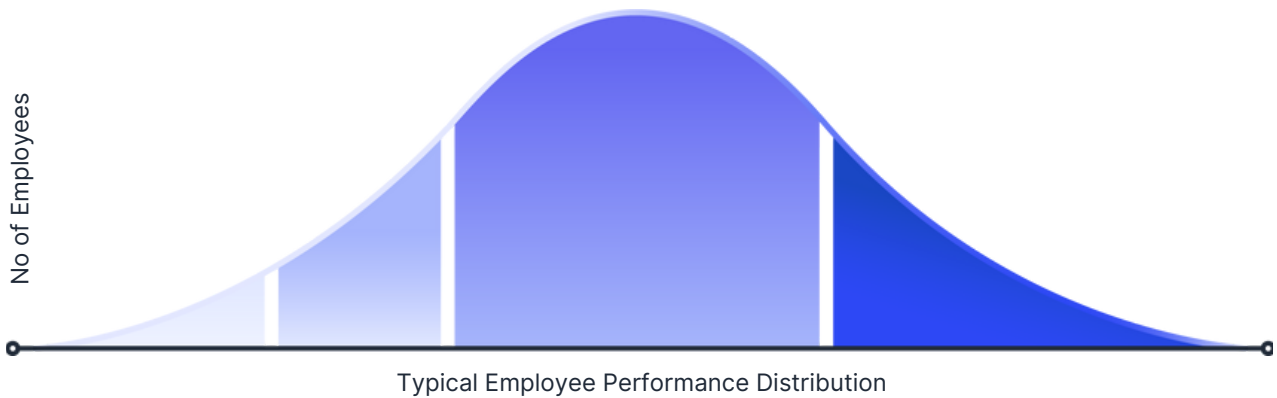
Robust Process Discovery

Identify major bottlenecks that slow work and warrant training or automation.

Supporting true productivity means more than just making sure people are busy. **With Teramind, you can begin to unravel the mysteries like why some teams produce higher quality work, who your hidden leaders are, and much more.**

With the average American knowledge worker costing over \$84,000 after taxes and benefits, **teams on Teramind can see a productivity increase worth \$13,000 per employee per year.**

Example Employee Performance Distribution



Fully Disengaged

Near-zero output.
Quiet quitters.
Working multiple jobs.

👤 50 x \$84,000
💰 \$4.3m

Struggling

30% output.
Bad role fit.
Training gaps.

👤 150 x \$37,800
💰 \$5.67m

Middle-of-the-Pack

75% output.
Room for improvement.
Can be nudged into Strong or High.

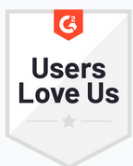
👤 550 x \$12,600
💰 \$6.93m

★ High Performers

90%+ output.
Can be replicated.
Process/skill mining.

Identify, Retain, Replicate
💰 **Invaluable**

By identifying and guiding each workforce segment into the next productivity category, a firm of 1,000 employees can **generate over \$13,000,000 in additional output.**



Best of 2023



Best of 2024



Best of 2024



Best of 2024



Best of 2022



Best overall



Best of 2022

Data-backed insights to upgrade your workforce and workflows. Measure what matters with the **#1 rates Productivity Monitoring solution on the market**

Productivity Time to Value

Teramind delivers an outsized ROI in the first 90 days:

1st Employee Group - Fully Disengaged



- 0% Current Productivity
- 100% Improvement Potential

- ✓ **Action**
Identify & address fully disengaged, high-risk & non-compliant employees.
- ✓ **Impact**
100% per HC potential in cost savings or reallocated to talent gaps/high-performers.
- ✓ **% of Organization**
5 - 10%.

2nd Employee Group - Struggling



- 30% Current Productivity
- 50 - 75% Improvement Potential

- ✓ **Action**
Identify & address fully disengaged, high-risk & non-compliant employees.
- ✓ **Impact**
100% per HC potential in cost savings or reallocated to talent gaps/high-performers.
- ✓ **% of Organization**
5 - 10%.

3rd Employee Group - Middle-of-the Pack



- 75% Current Productivity
- 25 - 50% Improvement Potential

- ✓ **Action**
Establish a productivity baseline for the entire team, discover key bottlenecks and process gaps that can be improved or automated.
- ✓ **Impact**
25 - 50% increase in productivity.
- ✓ **% of Organization**
50 - 65%.

4th Employee Group - High Performers



- 90% Current Productivity
- Unlimited Improvement Potential

- ✓ **Action**
Identify elite employees and the behaviors that make them top-performers. Retain, challenge, promote and replicate.
- ✓ **Impact**
Potentially uncapped upside.
- ✓ **% of Organization**
10 - 20%



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